



Communicate to Win: Learn the Secrets of Successful Communication and Presentation (2nd Revised edition)

By Richard Denny

Kogan Page Ltd. Paperback. Book Condition: new. BRAND NEW, Communicate to Win: Learn the Secrets of Successful Communication and Presentation (2nd Revised edition), Richard Denny, Richard Denny is famous for his powers of communication, whether he's training hundreds of salespeople, getting his message across in his best-selling books or delivering charismatic speeches. "Communicate to Win" is full of sound, practical advice on every aspect of business and personal communication, such as how to: help people to like you, understand what motivates people, use the telephone effectively; excel at one-to-one conversation, develop your emotional intelligence, master a good writing style and give a great public presentation. Whatever your professional or personal goals in life, Communicate to Win will help you to get your message across or make a first-rate presentation - and the better you can communicate, the more you will achieve.



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